

Results Matrix

Outcomes

1 To assess the relevance of the SBDCs in El Salvador, Guatemala, Honduras and Dominican Republic at national and Central America network level										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP
1.1 Evaluation Study developed and approved by the stakeholders of the beneficiary countries and the IDB		# of studies	0.00	2018		P 0.00	5.00	0.00	0.00	5.00
						P(a) 0.00	0.00	0.00	0.00	0.00
						A 0.00				0.00
2 Determine the demand for SBDCs services at company level										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP
2.1 Demand Study developed and approved by stakeholder at country level		# of studies	0.00	2018		P 0.00	4.00	0.00	0.00	4.00
						P(a) 0.00	0.00	0.00	0.00	0.00
						A 0.00				0.00
3 Agree upon action plan implementation to improve in terms of the quality and relevance of the services that SBDCs in El Salvador, Guatemala, Honduras and Dominican Republic provide to businesses under the SBDC methodology										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP
3.1 At least 70% of the centers in each country implement actions of the approved improvement plan		# improved centers / total # of centers	0.00	2018		P 0.00	0.00	0.00	0.70	0.70
						P(a) 0.00	0.00	0.00	0.00	0.00
						A 0.00				0.00
3.2 Implementation plan for improvements agreed among the IDB, UTSA and local beneficiary countries governments		# of action plans	0.00	2018		P 0.00	5.00	0.00	0.00	5.00
						P(a) 0.00	0.00	0.00	0.00	0.00
						A 0.00				0.00
4 Increase the awareness of the benefits and services offer by SBDCs centers in El Salvador, Guatemala, Honduras and Dominican Republic among potential SME clients, policy makers, private sector institutions and academic sector										
Indicators	Flags*	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP
4.1 Representatives from the public, private and academic sectors of El Salvador, Guatemala, Honduras and Dominican Republic trained in the services and		# of people trained	0.00	2018		P 0.00	0.00	0.00	80.00	80.00
						P(a) 0.00	0.00	0.00	0.00	0.00
						A 0.00				0.00

* CRF Indicator

Outputs: Annual Physical and Financial Progress

1 Evaluation of service quality, demand and relevance of the SBDCs in Central America and Dominican Republic											Physical Progress					Financial Progress					Theme	Fund	Flags
Outputs	Output Description	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP	2018	2019	2020	2021	EOP								
1.1 Prefeasibility Studies undertaken	Develop a SBDCs Country Network Evaluation in El Salvador, Guatemala, Honduras and Dominican Republic	Studies (#)	0	2018	4 studies presented to the country stakeholders related to SBDCs network	P 0	4	0	0	4	P	0	50000	0	0	50000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
1.2 Prefeasibility Studies undertaken	Develop a SBDCs Central American evaluation	Studies (#)	0	2018	1 study presented to the Central American stakeholders of SBDCs Central American network	P 0	0	0	1	1	P	0	15000	0	0	15000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
1.3 Prefeasibility Studies undertaken	Strengthen the regional SBDC network by interchanging lessons learned among beneficiary countries and with other SBDCs networks	Studies (#)	0	2018	4 demand studies presented to the country stakeholders related to SBDCs network	P 0	4	0	0	4	P	0	20000	0	0	20000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
2 Strengthening the Central American and Dominican Republic SBDC Network and its internationalization											Physical Progress					Financial Progress					Theme	Fund	Flags
Outputs	Output Description	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP	2018	2019	2020	2021	EOP								
2.1 Action plans designed	Develop a plan of actions to improve SBDCs services at country level of the beneficiary countries	Action Plans (#)	0	2018	4 plans of actions presented and approved by IDB, UTSA and local authorities of beneficiary countries	P 0	5	0	0	5	P	0	30000	0	0	30000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
2.2 Action plans implemented	Implement the Action Plans at the country and Regional levels	Action Plans (#)	0	2018	Action Plans Implemented for the country and regional SBDC network	P 0	0	0	5	5	P	0	40000	70000	80000	190000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
2.3 Workshops organized	Strengthen the regional SBDC network by interchanging lessons learned among beneficiary countries and with other SBDCs networks	Workshops (#)	0	2018	Report of meetings and workshops by UTSA	P 0	0	0	3	3	P	0	0	0	40000	40000	Social Development	CTY	🚩				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0							
						A 0				0	A 0				0	0							
3 Communication and Dissemination Strategy											Physical Progress					Financial Progress					Theme	Fund	Flags
Outputs	Output Description	Unit of Measure	Baseline	Baseline Year	Means of verification	2018	2019	2020	2021	EOP	2018	2019	2020	2021	EOP								
3.1 Communication and Dissemination Strategy Developed and Implemented	Communication and Dissemination Strategy Developed and Implemented (#)	Communication and Dissemination Strategy Developed and Implemented (#)	0	2018		P 0	0	0	0	1	1	P	0	0	0	50000	50000	Social Development	CTY				
						P(a) 0	0	0	0	0	P(a) 0	0	0	0	0	0	0						
						A 0				0	A 0				0	0							

Other Cost
Final Audit
TC Monitoring and Execution Technical Support

	2018	2019	2020	2021	Cost
P	\$0.00	\$0.00	\$0.00	\$15,000.00	\$15,000.00
P(a)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A	\$0.00				\$0.00
P	\$0.00	\$10,000.00	\$15,000.00	\$15,000.00	\$40,000.00
P(a)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A	\$0.00				\$0.00

Total Cost

	2018	2019	2020	2021	Total Cost
P		\$165,000.00	\$85,000.00	\$200,000.00	\$450,000.00
P(a)					
A					

* CRF Indicator 🚩 Standard Output Indicator