

REQUEST FOR EXPRESSIONS OF INTEREST CONSULTING SERVICES

Selection # as assigned by e-Tool: JA-T1182-P002

Selection Method: *Full Competitive Selection*

Country: *Jamaica*

Sector: *Global Services Sector / Business Process Outsourcing*

Funding – TC #: *ATN/CO-17242-JA*

Project #: *JA-T1162*

TC name: *Jamaica Global Services Sector – Moving Firms up the Global Value Chain*

Description of Services: *Consultancy*

Link to TC document: <https://www.iadb.org/en/project/JA-T1162>

Compete Caribbean Partnership Facility (CCPF) and The Inter-American Development Bank (IDB) is executing the above-mentioned operation. For this operation, CCPF/IDB intends to contract consulting services described in this Request for Expressions of Interest.

Expressions of interest must be delivered using the IDB Portal for Bank Executed Operations (<http://beo-procurement.iadb.org/home>) by: **June 5, 2019**, 5:00 P.M. (Washington D.C. Time).

The consulting services (“the Services”) include the development of *Scale-Up!*, an SME Assistance Programme designed to increase participation of small- and medium-sized firms in the Jamaica Global Services Sector (GSS). This includes the development of a GSS Strategic Roadmap (industry forecasting, niche market identification and strategic positioning for SMEs) and readiness assessments and customized reforms for 10 firms, selected (through competition) by the firm and the Bank.

Eligible consulting firms will be selected in accordance with the procedures set out in the Inter-American Development Bank: [Policy for the Selection and Contracting of Consulting firms for Bank-executed Operational Work](#) - GN-2765-1. All eligible consulting firms, as defined in the Policy may express an interest. If the Consulting Firm is presented in a Consortium, it will designate one of them as a representative, and the latter will be responsible for the communications, the registration in the portal and for submitting the corresponding documents.

The IDB now invites eligible consulting firms to indicate their interest in providing the services described above of the intended Terms of Reference for the assignment. Interested consulting firms must provide information establishing that they are qualified to perform the Services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Eligible consulting firms may associate in a form of a Joint Venture or a sub-consultancy agreement to enhance their qualifications. Such association or Joint Venture shall appoint one of the firms as the representative.

Eligible firm must be established in an IDB member country.

Interested eligible consulting firms may obtain further information during office hours, 09:00 AM to 05:00 PM, (Washington D.C. Time) by sending an email to: Kristal@iadb.org and courtneyl@iadb.org

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