

REQUEST FOR EXPRESSIONS OF INTEREST
CONSULTING SERVICES

Selection # RG-T3919-P001

Selection Method: Competitive selection

Country: Regional

Sector: Regional Integration Unit (INT) and the Social Protection and Health Division (SCL/SPH)

Funding – TC #: ATN/CF-18701-RG

Project #: RG-T3919

TC name: *Scaling up Immunization Capacities in PROSUR Countries*

Description of Services:

Link to TC document: <https://www.iadb.org/projects/document/EZSHARE-43721649-25?project=RG-T3919>

The Inter-American Development Bank (IDB) is executing the above-mentioned operation. For this operation, the IDB intends to contract consulting services described in this Request for Expressions of Interest.

Expressions of interest must be delivered using the IDB Portal for Bank Executed Operations (<http://beo-procurement.iadb.org/home>) by: 31st of October at 5:00 P.M. (Washington D.C. Time).

The consulting services (“the Services”) include:

1. Proposed new vaccine production facility pre-feasibility study.
 - a. The Firm is to conduct a pre-feasibility study for the type of facility agreed upon in Phase 1. The study should identify enablers and barriers for the new facility to be able to operate in a sustainable manner.
 - b. The Firm must then recommend potential solutions for these gaps, especially ones which can be effectively implemented by governments or through government support and evaluate the feasibility the proposed solutions can be implemented successfully¹. A recommendation on where the facility should be located must also be made if a location wasn’t already agreed as part of Phase 1.
 - c. The Firm must deliver a high level production facility business case which covers the following: Estimated capital expense (CAPEX), operational expense (OPEX) and Cost of Goods (COGs) for the products to be made there, an explanation of the scope of the facility (capacity during pandemic and non-pandemic times, production steps and technologies to be employed), timeline for facility build and licensure and finally the economies of scale and internal operational considerations (facility utilization, product portfolio, etc) needed for the facility to be viable in both pandemic and non-pandemic times. A preliminary financial model including CAPEX, OPEX and COGs estimates should be created to detail the overall financial viability of the facility over the initial 5-10 years of operation.
 - d. The Firm will participate in a series of meetings to keep the Steering Committee and Member States abreast of the findings of the pre-feasibility study as it is being conducted.
2. Co-develop, facilitate, and actively participate in workshops to define a strategic roadmap for implementing new vaccine manufacturing facility.
 - a. A workshop will be held where the final recommended concept package for the new vaccine facility will be presented by the Firm to Member States for validation². If the outcome of the pre-feasibility

¹ Factors which could be used to gauge the feasibility a solution would work include but are not limited to: Firm’s experience on other projects/case studies from similar situations, the degree to which it aligns with what Member states have already agreed to, ongoing discussions with Steering Committee members or Member States. The gap closure solutions will ultimately be pressure tested during Activity 9.

² This validation must also explicitly include at least preliminary approval of the incentives and support required for the facility from Member States or other organizations who must provide them.

Interested eligible consulting firms may obtain further information during office hours, 09:00 AM to 05:00 PM, (Washington D.C. Time) by sending an email to: Alejandra Radl (alejandrara@iadb.org) and a copy to Jaime Cardona (jaimecar@iadb.org) and Bill Savedoff (wsavedoff@iadb.org)

Inter-American Development Bank

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