

REQUEST FOR EXPRESSIONS OF INTEREST CONSULTING SERVICES

Selection # as assigned by e-Tool: PE-T1362-P001

Selection Method: Simplified Competitive Process

Country: Peru

Sector: Public Sector Management

Funding – TC #: ATN/OC-16100-PE

Project #: PE-T1362

TC name: Institutional Strengthening of the Presidency of the Council of Ministers

Description of Services:

Link to TC document:

<http://www.iadb.org/en/projects/project-description-title,1303.html?id=PE-T1362>

The Inter-American Development Bank (IDB) is executing the above-mentioned operation. For this operation, the IDB intends to contract consulting services described in this Request for Expressions of Interest.

The consulting services include: (i) development of a work plan; (ii) a capacity building pack to facilitate the *Unidad de Cumplimiento de Gobierno e Innovación Sectorial (OCGIS) Deliverology's*^[1] training to public entities; (iii) a delivery plan which reports on: (a) Delivery Chains: mapping out key players, roles and relationships through which a strategy is implemented from the central government to the frontline, and also includes risk analysis throughout the chain; (b) Reform Strategy: strategy profiling and complete roadmaps for each prioritized intervention; and (c) KPI and trajectory: technical sheet for each KPI and key objective's trajectory; and (iv) a Delivery Routines Report which includes an evaluation of the quality, timeliness and effectiveness of stocktakes and monthly notes held and sent during the contract's time frame. It also includes recommendations for routines' improvement.

The initial deliverable to be submitted 7 working days after signing the contract. Consultancy activities will be carried out in Peru and the consultant's home country. Further, continuous on-the-ground support to OCGIS through periodic visits, with a senior-level consultant (e.g., consultancy project manager) average dedication of one week per month will be required throughout the consultancy time span. Leadership and oversight from a Global Expert in "Deliverology" throughout the contract will also be key for success.

The consulting firms must have a project team with in-depth, hands-on experience in the successful implementation of a delivery management model (Delivery Units or similar mechanisms) for the management of top government priorities in at least 3 other national governments in the world. Prior work in Peru related to these topics will be strongly considered.

^[1] The science of delivery or "deliverology" is aimed at catalyzing the implementation of the Government of Peru's policy priorities. Some of its main features include: (i) **focusing on outcomes**: defining the outcome that a government or organization wants to achieve, and runs every subsequent decision through one fundamental question: will doing this help us to achieve that outcome?; (ii) **delivery chain**: the Deliverology approach is about defining the people and organizations, and the relationships between them, through which results will be delivered, starting with the leaders of an intervention and ending with the front-line changes to outcomes that citizens feel; and (iii) **taking stock**: Deliverology drives implementation by setting up routine stock takes for principal leaders to review progress with accountable leaders. Good stock takes keep a system's attention on the outcome, provide a series of deadlines for demonstrating progress, and amplify the power of the principal leader to drive progress.

Eligible consulting firms will be selected in accordance with the procedures set out in the Inter-American Development Bank: [Policy for the Selection and Contracting of Consulting firms for Bank-executed Operational Work](#) - GN-2765-1. All eligible consulting firms, as defined in the Policy may express an interest.

The IDB now invites eligible consulting firms to indicate their interest in providing the services. Interested consulting firms must provide information establishing that they are qualified to perform the Services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Eligible consulting firms may associate in a form of a Joint Venture or a sub-consultancy agreement to enhance their qualifications. Such association or Joint Venture shall appoint one of the firms as the representative.

Interested eligible consulting firms may obtain further information during office hours, 09:00 AM to 05:00 PM, (Washington D.C. Time) by sending an email to: Mariano Lafuente (mlafuente@iadb.org).

Expressions of interest must be delivered by July 12th 2017 5pm (Washington D.C. Time) using the IDB Portal for Bank Executed Operations (<http://beo-procurement.iadb.org/home>)

Inter-American Development Bank
Innovation in Citizen Services Division
Attn: Mariano Lafuente
Tel: +51-1215-7800
E-mail: mlafuente@iadb.org
Web site: www.iadb.org